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CAREER OPPORTUNITY

Sales Representative (Inside)

About Us:

MetaLINK Technologies is seeking a dynamic and results-driven Sales Representative to join our team at MetaLINK Technologies. The ideal candidate will be passionate about sales, possess excellent communication skills, and have a strong desire to achieve goals. The Sales Representative will be responsible for promoting and selling our services to potential subscribers and play a crucial role in nurturing and strengthening our existing subscriber base.

Full-time position

Monday thru Friday, 8:00 AM to 5:00 PM

Work will be performed onsite, this is not a remote position.

Essential Job Functions:

- Promote and sell company products and services to potential subscribers through various sales techniques, including calling, emailing, and text messaging
- Help develop and maintain relationships with new and existing subscribers to ensure subscriber satisfaction and retention
- Work closely with the sales team to help refine and execute impactful sales strategies that drive revenue growth
- Record customer interactions, inquiries, and feedback within the CRM system
- Attend sales meetings and training sessions are required
- Maintain professionalism and integrity in all interactions with subscribers
- Other duties as assigned by management

Knowledge, Skills, and Abilities:

- Ability to work independently and as part of a team
- Self-motivated and sales-driven work ethic

Committed to deploying Innovative Broadband Technologies in our local Communities.

- Excellent communication and interpersonal skills
- Strong negotiation and persuasion skills with the ability to overcome objections and accept rejections
- Proficient MS Office experience with CRM software experience preferred

Education and Experience:

- High school diploma or GED
- Prior sales experience, preferred

The above statements are intended to describe the general level of work being performed. They are not to be construed as an exhaustive list of all responsibilities and skills required of personnel so classified.

Job Type: Full-time

Starting Pay Range: \$17.00/hr. plus commission